

## **Job description: Industrial Buyer**

**- Position based in Saint-Etienne –**

### **Presentation of Evidence Development**

Evidence Development supports companies in their development initiatives by providing them with all its expertise and know-how in operational management. Our structure supports employees as they develop their skills and take on responsibilities. Opportunity to join as an associate.

Experts in various fields:

- Purchasing and supply
- Supply chain performance

As part of its development, Evidence Développement is looking for an operational buyer in industrial purchasing.

### **Job description**

In collaboration with Evidence Development teams, you will work on assignments on behalf of our customers. On behalf of our customers. You will have the role of deploying the purchasing optimisation plan, as a as a buyer in the BtoB industry sectors.

Example of assignments:

- Sourcing & supplier evaluation
- Participation in monitoring supplier performance (OTD/OCD/Continuous improvement)
- Implementation of performance indicators
- Participation in consultation, negotiation and contractualisation actions
- Implementation of cost optimisation plans linked to performance

### **Job Profile**

We are offering an open position with initial successful experience in the business (ideally 5 years or more).

### **Skills**

- English: bilingual. You can trade in this language and deal with all the situations described above. Mastering French and another language will be a plus.
- Computer and office automation: Excel (formulas, pivot tables...), Word, PowerPoint
- Practice and teaching of commercial techniques: phone prospection, customer contact, customer presentation.

### **Personal suitability**

- Knowledge of communication techniques (expression, listening, observation, etc.) :
- Organisational skills and autonomy
- Rigour, analysis and a synthetic mind
- Curiosity and perseverance
- Risk assessment
- Ability to work in pairs